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Question: 1

Items can be sold if quantities exist in which of the quantity types?

- A - In Service
- B - On Hand
- C - Returned
- D - Available

Answer: B

Question: 2

When a stock count schedule is started, which of the following occurs? Mark all that apply.

- A - Users are prevented from entering any transactions that affect the items quantity on hand
- B - A “snapshot” of the items quantities is taken. Users can still enter and post transactions that affect items quantity on hand
- C - The quantities counted can be entered in the Stock Count Entry window.
- D - A stock count form can be printed to aid in the stock count.

Answer: B, C, D

Question: 3

The Inventory module integrates with which of the following modules? Mark all that apply.

- A - Sales Order Processing
- B - Bill of Materials
- C - Receivables Management
- D - General Ledger

Answer: A, B, D

Question: 4

A template can be created to auto-generate which of the following?

- A - Item Numbers
- B - Lot Numbers
- C - Serial Numbers
- D - Stock Count Schedule

Answer: C

Question: 5

In Inventory Control Setup, you can define the segment in the General Ledger account format that represents the inventory site. After defining and saving the segment, when can it be changed?

- A - Never
- B - Anytime
- C - While transferring items from one site to another
- D - When all the inventory items have a quantity of zero

Answer: A

Question: 6

Which of the following fields are required when creating an item? Mark all that apply.

- A - U of M Schedule
- B - Item Description
- C - Price Group
- D - Default Accounts

Answer: A, B

Question: 7

What field stores the average cost of an item valued using the Average Perpetual method?

- A - List Price
- B - Average Cost
- C - Standard Cost
- D - CurrentCost

Answer: D

Question: 8

When selling a service item type, which of the following accounts could potentially be included in the journal entry. Mark all that apply?

- A - Sales
- B - Inventory
- C - Accounts Receivable
- D - Cost of Goods Sold

Answer: A, C

Question: 9

How many user categories can be created in Inventory Control Setup?

- A - 2
- B - 4
- C - 6
- D - 8

Answer: C

Question: 10

Items valued with either LIFO or FIFO Periodic are sold using what cost?

- A - Current
- B - Standard
- C - Average
- D - A percent of List Price defined on the Item Maintenance window.

Answer: B

Question: 11

How does an adjustment made to an item cost in the Inventory Adjust Costs window affect Inventory and General Ledger?

- A - Updates the item cost in Inventory and posts an adjustment to General Ledger
- B - Doesn't update the item cost in Inventory, but will post an adjustment to General Ledger

- Doesn't update the item cost in Inventory, but will post an adjustment to General Ledger
- C - Updates the item cost in Inventory, but won't post an adjustment to General Ledger
- Updates the item cost in Inventory, but won't post an adjustment to General Ledger
- D - Doesn't update the item cost in Inventory or post an adjustment to General Ledger
- Doesn't update the item cost in Inventory or post an adjustment to General Ledger

Answer: C

Question: 12

When can a stock count schedule be reused?

- A - If the stock count schedule is saved to a recurring batch
- B - If the Reuse Stock Count box is marked in the Stock Count Schedule or Stock Count Entry window
- C - A stock count schedule cannot be reused
- D - If the stock count interval days have been entered for all items on the stock count

Answer: B

Question: 13

How is the Quantity Available calculated?

- A - Quantity on Hand - Quantity Sold
- B - Quantity on Hand + Quantity Allocated
- C - Quantity on Hand - Quantity Allocated
- D - Quantity on Hand - (Quantity Returned + Quantity In Use + Quantity In Service + Quantity

Damaged)

Answer: C

Question: 14

A kit can be included on transactions in which of the following modules?

- A - Inventory
- B - Purchase Order Processing
- C - Invoicing
- D - Sales Order Processing

Answer: D

Question: 15

The Change Decimal Places window will update the quantity or currency decimals on which of the following?

- A - U of M Schedule
- B - Item
- C - Price Group
- D - Inventory Control Setup window

Answer: B

Question: 16

Which of the following are benefits of item classes? Mark all that apply.

- A - Quickly change setup information of items included in the class
- B - Speed up entry of new items by assigning them to the class
- C - Use the item class as a range on reports
- D - Create and assign a price list to all items within the class

Answer: A, B, C

Question: 17

When entering a transfer transaction, which characteristic of the default unit cost is true?

- A - Always defaults with the current cost or standard cost (dependent on valuation method) and cannot be changed
- B - Always defaults with current cost or standard cost (dependent on valuation method) and can be changed
- C - Never defaults. It must be entered by the user
- D - Never defaults. No cost is associated with the transfer transaction because the item isn't being sold. Never defaults. No cost is associated with the transfer transaction because the item isn't being sold.

Answer: A

Question: 18

Item beginning quantities are entered in what window?

- A - Item Transaction Entry
- B - Purchase Order Entry
- C - Item Quantities Maintenance
- D - Stock Count Entry

Answer: A

Question: 19

Upon entering the Item Maintenance window, the list price and currency decimal fields will be disabled when which of the following situations exist?

- A - Multicurrency is a registered module.
- B - The price method is not defined as % of List Price.
- C - The default decimal places are defined in Inventory Control Setup.
- D - The item type is Kit.

Answer: A

Question: 20

Once a stock count schedule has been started, what steps must be followed to stop the count?

- A - Choose the Stop Count button, then choose the Cancel button in the Stock Count Schedule window
- B - Delete the batch ID that contains the stock count schedule
- C - Choose the Clear Count button first in the Stock Count Entry window, then choose the Cancel Count button in the Stock Count Schedule window
- D - Choose the Clear Count button first in the Stock Count Entry window, then delete the batch ID that contains the stock count schedule

Answer: C

Question: 21

Which of the following are characteristics of a discontinued item? Mark all that apply.

- A - Can only be marked as discontinued when the quantity on hand is zero
- B - Can be deleted during the Inventory Year-end Close if the item has a zero quantity
- C - Can be marked as discontinued at anytime, even if quantities exist on hand
- D - Can only be changed to discontinued if the item has no transaction history

Answer: B, C

Question: 22

Which of the following are item types? Mark all that apply.

- A - Finished Good
- B - Kit
- C - Flat Fee
- D - Sales Inventory

Answer: B, C, D

Question: 23

Which of the following options must be selected in order to post an inventory batch to General Ledger? Mark all that apply.

- A - Post to General Ledger in Posting Setup for Inventory Series
- B - Post to General Ledger in Inventory Batch Entry
- C - Allow Transaction Posting in Posting Setup
- D - Verify Number of Trx in Posting Setup

Answer: A, B

Question: 24

A purchase order for 100 items is entered. You receive and post the first shipment of 30 items. A second shipment of 40 items is entered. On the second shipment, what is the Previously Shipped quantity and how is it calculated?

- A - 30, Includes only the quantity on previous shipments
- B - 40, Includes only the quantity on this shipment
- C - 70, Adds the quantity on previous shipments and the quantity on this shipment
- D - 100, Includes the quantity that was originally ordered

Answer: C

Question: 25

When activating Purchase Order Commitments in the PO Enhancements window, how many budget IDs can be used for each year to verify that the purchase is not over budget?

- A - 1
- B - 2
- C - 3
- D - 4

Answer: A

Question: 26

When entering items onto a purchase order, the item number that displays in the lookup can be which of the following? Mark all that apply.

- A - Your customer's item number entered in Inventory
- B - Your company's item number entered in Inventory
- C - Your vendor's item number entered in Inventory
- D - The German translation of your company's item number if registered for Multicurrency

Answer: B, C

Question: 27

Before entering and posting an invoice in Purchase Order Processing, which of the following is required first?

- A - A purchase order must exist to receive the invoice against
- B - The purchase order must be printed.
- C - A shipment must be entered and posted to match the invoice against.
- D - Nothing is required. Just an invoice can be entered and posted.

Answer: C

Question: 28

Based on the Purchase Order Processing Setup window, the site ID defaulting for the next item added to a purchase order could default from where? Mark all that apply.

- A - The Customer's Ship to Address
- B - The Item's Default Site ID
- C - The Previous Line Item's Site ID
- D - The Vendor's Bill to Address

Answer: B, C

Question: 29

Which of the following modules are updated by posting a shipment in Purchase Order Processing? Mark all that apply.

- A - General Ledger
- B - Inventory
- C - Payables Management
- D - Bank Reconciliation

Answer: A, B

Question: 30

Which of the following processes moves a purchase order from a status of New to Released?

- A - Canceling the purchase order
- B - Deleting the purchase order
- C - Printing the purchase order
- D - Editing the purchase order

Answer: C

Question: 31

From the Purchasing Trx palette, which option should be selected to enter a shipment in Purchase Order Processing?

- A - Purch. Order Entry
- B - Enter/Match Invoices
- C - Transaction Entry
- D - Receivings Trx Entry

Answer: D

Question: 32

The currency and quantity decimal places defined in Purchase Order Processing Setup are defaults for which of the following?

- A - Entering an inventoried item on a purchase order
- B - Entering a non-inventoried item on a purchase order
- C - Entering either an inventoried or non-inventoried item on a purchase order
- D - Entering a drop-ship item on a purchase order

Answer: B

Question: 33

When receiving against a drop-ship purchase order, which of the following receipt transactions can be entered?

- A - Shipment only
- B - Shipment/Invoice
- C - Invoice only
- D - Customer Shipment Verification

Answer: C

Question: 34

Which of the following distributions default when entering an invoice against a standard purchase order?

- A - Inventory and Accrued Purchases
- B - Inventory and Accounts Payable

- C - Accrued Purchases and Accounts Payable
- D - Accrued Purchases and Purchase Price Variance

Answer: C

Question: 35

You can enter Purchase Order Processing returns against which of the following?

- A - Drop-ship Purchase Orders
- B - Cancelled Purchase Orders
- C - On- Hold Purchase Orders
- D - Inventory receipts

Answer: D

Question: 36

What windows allow you to print purchase orders? Mark all that apply.

- A - Purchase Order Processing Document Inquiry
- B - Purchase Order Entry
- C - Print Purchasing Documents
- D - Purchasing Batch Entry

Answer: B, C

Question: 37

In the Receivings Transaction Entry window, when can the Auto-Rcv button be used to select a purchase order? Mark all that apply.

- A - Before a vendor ID is entered
- B - After a vendor ID is entered
- C - Only if a shipment is being entered
- D - Only if a shipment/invoice is being entered

Answer: A, B

Question: 38

Which of the following distributions default when entering a shipment in Purchase Order Processing?

- A - Inventory and Accrued Purchases
- B - Inventory and Accounts Payable
- C - Accrued Purchases and Accounts Payable
- D - Accrued Purchases and Purchase Price Variance

Answer: A

Question: 39

Purchase Order Processing Setup allows you to define the item display option. Once in the Purchase Order Entry window, where can this default display option be changed?

- A - Item expansion button
- B - Extras, then Options on the menu bar
- C - Vendor expansion button
- D - Purchase Order Processing Setup

Answer: B

Question: 40

The vendor would like a down payment of \$500 before processing our purchase order. What window can be used to enter the prepayment?

- A - Purch. Order Entry in Purchase Order Processing
- B - Receiving Trx Entry in Purchase Order Processing
- C - Enter/Match Invoices in Purchase Order Processing
- D - Edit Checks in Payables Management

Answer: D

Question: 41

You receive a shipment and invoice for items that aren't on an existing purchase order. Which of the following statements is true concerning the purchase order number on the shipment/invoice transaction?

- A - You must create the purchase order first in Purchase Order Entry, and then enter the PO number on the shipment/invoice in Receiving Transaction Entry.
- B - You must enter and create the purchase order on the fly in the Receiving Transaction Entry window.
- C - You can leave the PO Number blank and still enter the shipment/invoice.
- D - You must create the purchase order, but can do it after the shipment/invoice transaction has been entered and posted.

Answer: C

Question: 42

If you choose Order To Master Site as the Auto PO Generator order method, what does this tell the system to do?

- A - The system will use a recommended order line for the item using the Site ID where the material is required
- B - It tells the system to consolidate all the items needed and distribute them to a main site
- C - It tells the system to distribute items to the Warehouse site

D - All of the above are True

Answer: B

Question: 43

Which of the following are characteristics of a purchase order placed on hold? Mark all that apply.

- A - Purchase order cannot be deleted or voided
- B - Purchase order cannot be posted
- C - Purchase order cannot be edited unless marked to allow edits in Purchase Order Processing Setup
- D - Purchase order cannot have a shipment posted against it

Answer: A, B, C, D

Question: 44

Which of the following are requirements for linking an item on a purchase order to a Sales Order Processing document? Mark all that apply.

- A - The purchase order item cannot be fully committed to another SOP document already.
- B - The purchase order item must be the same as the item on the SOP document.
- C - The purchase order item must be on a standard purchase order, not a drop-ship purchase order.
- D - The purchase order item must have a shipment and invoice entered and posted against the purchase order.

Answer: A, B

Question: 45

When printing a purchase order, you can choose to include the Reference Number. What is the Reference Number?

- A - The vendor item number
- B - The numbering scheme next to the items
- C - The requisition number
- D - The item number

Answer: D

Question: 46

What is the maximum number of purchase orders that can be received against, for the same vendor, when entering a shipment/invoice?

- A - It depends on what is entered in the setup
- B - 1
- C - 50

D - Unlimited

Answer: D

Question: 47

An invoice can be transferred to which of the following document types?

- A - Order and Back Order
- B - Back Order
- C - Order
- D - Back Order and Return

Answer: B

Question: 48

A kit is entered on an invoice in Sales Order Processing. What is the fastest approach in changing one of the kit components on the invoice?

- A - Delete the invoice, change the kit component in the Item Maintenance window, reenter the kit
- B - Change the kit component in the Item Maintenance window and it will update the component on the invoice
- C - The component cannot be changed once it is added to an invoice
- D - Change the kit component directly on the invoice by opening the item expansion button

Answer: D

Question: 49

Revenue for Credit Card payments will be recognized when which of the following happens?

- A - The shipment is transferred to an invoice
- B - When the invoice is saved
- C - When the shipment is saved
- D - When the invoice is posted

Answer: D

Question: 50

When is the Quantity On Hand reduced for an item on an invoice in Sales Order Processing?

- A - When the item is allocated
- B - When the item is fulfilled
- C - When the item is allocated and fulfilled
- D - When the invoice is posted

Answer: D

Question: 51

For this sale only, the customer would like the goods shipped to a “one time only” address. If the address hasn’t been created on the customer, what is the most efficient way to change the “Ship To” address for this document only?

- A - With the document open in Sales Transaction entry, open the customer expansion button, zoom back to the customer master “Ship To” address and change the address.
- B - With the document open in Sales Transaction entry, open the customer expansion button and select another existing address ID on the “Ship To” field.
- C - With the document open in Sales Transaction entry, change the default site ID.
- D - With the document open in Sales Transaction entry, open the customer’s expansion button and change the address under the “Ship To” address expansion button.

Answer: D

Question: 52

The Ship To address was changed on an invoice by clicking on the expansion box on the address in the Sales Customer Detail Entry window. Where will this change take effect?

- A - The new address will only be saved in the Customer Maintenance window.
- B - The new address will be saved in the Customer Maintenance window, on this invoice, and all invoices entered from this point forward.
- C - The new address will only be saved on this invoice.
- D - The new address will be saved on this invoice, and all invoices entered from this point forward.

Answer: C

Question: 53

When committing to an existing purchase order to a Sales Order record, how is the linking done?

- A - On a per document basis
- B - On a per item basis
- C - Can link either per document or per item basis
- D - On a per customer basis

Answer: B

Question: 54

Posting a transaction in the Sales Order Processing module can potentially update which of the following modules? Mark all that apply.

- A - Bank Reconciliation
- B - Payables Management
- C - Fixed Assets
- D - Inventory

Answer: A, D

Question: 55

In which of the following situations can a purchase order be created in the Sales Transaction Entry window? Mark all that apply.

- A - An item on an order has a quantity to back order
- B - An item exists on a back order document
- C - An item is defined as a drop-ship item on an order
- D - An item hasn't been allocated yet on an order

Answer: A, B, C

Question: 56

At what point in the sales process does the system remove the sold items from Inventory?

- A - When the order or invoice is allocated.
- B - When the invoice is posted.
- C - When the order is posted.
- D - When the order or invoice is fulfilled.

Answer: B

Question: 57

Batch IDs are required on which of the following document types in Sales Transaction Entry? Mark all that apply.

- A - Quote
- B - Order
- C - Invoice
- D - Back Order

Answer: A, B, D

Question: 58

What are the characteristics of using prospects? Mark all that apply.

- A - A prospect can only be entered on a quote document.
- B - When a document that is using a prospect is transferred, the prospect must be setup as a customer.
- C - All prospect information transfers to the customer maintenance window and can be saved with no additional added information.
- D - The system automatically deletes the prospects card when they are transferred to customer status.

Answer: A, B

Question: 59

Which of the following documents can be generated using Quick Print? Mark all that apply.

- A - Quotes
- B - Orders
- C - Invoices
- D - Packing Slip

Answer: B, C, D

Question: 60

Which button must you click in the Sales Transaction Entry window in order to use the tracking link functionality?

- A - Tracking button
- B - User-Defined button
- C - Options button
- D - Links button

Answer: B

Question: 61

The next document number for an invoice entered in Sales Transaction Entry can default from which of the following windows? Mark all that apply.

- A - Sales Invoice Setup
- B - Sales Document Numbers Setup
- C - Posting Setup
- D - Receivables Setup Options

Answer: A, B

Question: 62

What option must be marked in order to see the options “Back Order Balance” and “Back Order All” in the Quantity Shortage popup window?

- A - In Sales Order Processing Setup mark “Allow Back Orders”.
- B - In Inventory Setup mark “Allow Back Orders”.
- C - In Purchase Order Processing Setup mark “Allow Back Orders”.
- D - In Inventory Item Maintenance mark “Allow Back Orders”.

Answer: D

Question: 63

The document date on a Sales Order Processing transaction can default from where? Mark all that apply.

- A - System Date
- B - User Date
- C - Previous Document Date Previous Document? Date
- D - Purchase Order Date if linked to POP Purchase Order? Date if linked to POP

Answer: B, C

Question: 64

When creating order IDs in Sales Order Processing Setup, which of the following are allocation options? Mark all that apply.

- A - Disable Allocation
- B - None
- C - Document/Batch
- D - Line Item

Answer: B, C, D

Question: 65

Which of the following is a characteristic of an expired quote?

- A - The quote is automatically removed from the Sales Transaction Entry window.
- B - The system will issue a warning that the quote is expired, but can still be transferred to an order or invoice.
- C - The quote cannot be transferred to an order or invoice
- D - The quote amount will be increased by a percentage defined in Sales Order Processing Setup.

Answer: C

Question: 66

Which of the following Invoice types will be available to select for Automated Returns in Sales Order Processing?

- A - Open documents only
- B - Historical documents only
- C - Open and Historical documents
- D - Open and current period Historical documents

Answer: B

Question: 67

Allocation can occur on which of the following document types in Sales Order Processing? Mark

all that apply.

- A - Quote
- B - Order
- C - Invoice
- D - Back Order

Answer: B, C

Question: 68

What is the visual cue that a unique comment is attached to a document?

- A - The word entitled in the Comment ID field.
- B - A paper/pen icon appears to the left of the Comment ID field.
- C - There is no visual cue that a unique comment is attached to a document.
- D - The asterisk next to the Comment ID field

Answer: B

Question: 69

What setups are required in other modules prior to using Sales Order Processing? Mark all that apply.

- A - Items in Inventory
- B - Account Numbers in General Ledger
- C - Setup in Purchase Order
- D - Customers in Receivables Management

Answer: A, B, D

Question: 70

If certain sales order document types contain back ordered items, the system will allow you to create a purchase order directly from the sales transaction entry window. What are these document types? Mark all that apply.

- A - Return
- B - Back Order
- C - Invoice
- D - Order

Answer: B, D

Question: 71

The Change Decimal Places window will update the quantity or currency decimals on which of the following?

- A - U of M Schedule
- B - Item
- C - Price Group
- D - Inventory Control Setup window

Answer: B

Question: 72

Items valued with either LIFO or FIFO Periodic are sold using what cost?

- A - Current
- B - Standard
- C - Average
- D - A percent of List Price defined on the Item Maintenance window.

Answer: B

Question: 73

A bin number can be assigned to which of the following?

- A - Individual assigned site Ids
- B - The “All” site ID
- C - The site ID defined as the Primary Site
- D - Individual assigned and unassigned site Ids

Answer: A

Question: 74

How many substitute items can be assigned to each item?

- A - 1
- B - 2
- C - 3
- D - 4

Answer: B

Question: 75

Which of the following is true regarding repeating batches in inventory?

- A - Inventory doesn allow recurring batches, but allows repeating transactions. Inventory doesn? allow recurring batches, but allows repeating transactions.
- B - A batch can be defined as recurring. The items and their quantities remain in the batch for the next time to post.
- C - A batch can be defined as recurring. The items remain in the batch, but the quantities on the items zero out after posting.

D - Inventory doesn't allow recurring batches or transactions. Inventory doesn't allow recurring batches or transactions.

Answer: C

Question: 76

Which of the following are item types? Mark all that apply.

- A - Finished Good
- B - Kit
- C - Flat Fee
- D - Sales Inventory

Answer: B, C, D

Question: 77

Which of the following are valid transactions in the Item Transfer Entry window? Mark all that apply.

- A - Item transferred from the NORTH site to the SOUTH site
- B - Item transferred from a quantity status of On-Hand to Damaged
- C - Item transferred from the NORTH site, with a quantity status of On-Hand, to the SOUTH site, with a quantity status of Damaged
- D - Item transferred from Inventory to Bill of Material for manufacturing

Answer: A, B, C

Question: 78

The ABC Analysis Wizard can be used to perform which of the following?

- A - Delete the items assigned an A code
- B - Delete the items assigned a C code with a zero quantity on hand
- C - Assign an ABC value to the items
- D - Copy the item price list from an A item to items with a B or C code

Answer: C

Question: 79

Which of the following options must be selected in order to post an inventory batch to General Ledger? Mark all that apply.

- A - Post to General Ledger in Posting Setup for Inventory Series
- B - Post to General Ledger in Inventory Batch Entry
- C - Allow Transaction Posting in Posting Setup
- D - Verify Number of Trx in Posting Setup

Answer: A, B

Question: 80

Upon entering the Item Maintenance window, the list price and currency decimal fields will be disabled when which of the following situations exist?

- A - Multicurrency is a registered module.
- B - The price method is not defined as % of List Price.
- C - The default decimal places are defined in Inventory Control Setup.
- D - The item type is Kit.

Answer: A

Question: 81

When a stock count schedule is started, which of the following occurs? Mark all that apply.

- A - Users are prevented from entering any transactions that affect the items? quantity on hand
- B - A “snapshot” of the items? quantities is taken. Users can still enter and post transactions that affect items? quantity’ on hand
- C - The quantities counted can be entered in the Stock Count Entry window.
- D - A stock count form can be printed to aid in the stock count.

Answer: B, C, D

Question: 82

Which of the following will prevent an item from being deleted? Mark all that apply.

- A - Transactions exist in Inventory history
- B - An unposted transaction containing this item is saved to a batch
- C - The item hasn’t been reconciled The item hasn? been reconciled
- D - The item has a Quantity on Hand

Answer: A, B, D

Question: 83

When can a stock count schedule be reused?

- A - If the stock count schedule is saved to a recurring batch
- B - It the Reuse Stock Count box is marked in the Stock Count Schedule or Stock Count Entry window
- C - A stock count schedule cannot be reused
- D - it the stock count interval days have been entered for all items on the stock count

Answer: B

Question: 84

Which of the following are characteristics of a discontinued item? Mark all that apply.

- A - Can only be marked as discontinued when the quantity on hand is zero
- B - Can be deleted during the Inventory Year-end Close if the item has a zero quantity
- C - Can be marked as discontinued at any time, even if quantities exist on hand
- D - Can only be changed to discontinued if the item has no transaction history

Answer: B, C

Question: 85

Which of the following fields are required when creating an item? Mark all that apply.

- A - U of M Schedule
- B - Item Description
- C - Price Group
- D - Default Accounts

Answer: A, B

Question: 86

In Inventory Control Setup, you can define the segment in the General Ledger account format that represents the inventory site. After defining and saving the segment, when can it be changed?

- A - Never
- B - Anytime
- C - While transferring items from one site to another
- D - When all the inventory items have a quantity of zero

Answer: A

Question: 87

When selling a service item type, which of the following accounts could potentially be included in the journal entry? Mark all that apply.

- A - Sales
- B - Inventory
- C - Accounts Receivable
- D - Cost of Goods Sold

Answer: A, C

Question: 88

Which of the following are benefits of item classes? Mark all that apply.

- A - Quickly change setup information of items included in the class
- B - Speed up entry of new items by assigning them to the class
- C - Use the item class as a range on reports
- D - Create and assign a price list to all items within the class

Answer: A, B, C

Question: 89

Items can be sold if quantities exist in which of the quantity types?

- A - In Service
- B - On Hand
- C - Returned
- D - Available

Answer: B

Question: 90

How is the Quantity Available calculated?

- A - Quantity on Hand - Quantity Sold
- B - Quantity on Hand + Quantity Allocated
- C - Quantity on Hand - Quantity Allocated
- D - Quantity on Hand - (Quantity Returned + Quantity In Use + Quantity In Service + Quantity Damaged)

Answer: C

Question: 91

How does an adjustment made to an item cost in the Inventory Adjust Costs window affect Inventory and General Ledger?

- A - Updates the item cost in Inventory and posts an adjustment to General Ledger
- B - Doesn't update the item cost in Inventory but will post an adjustment to General Ledger
- C - Doesn't update the item cost in Inventory, but will post an adjustment to General Ledger
- D - Updates the item cost in Inventory, but won't post an adjustment to General Ledger
- E - Updates the item cost in Inventory, but won't post an adjustment to General Ledger
- F - Doesn't update the item cost in Inventory or post an adjustment to General Ledger
- G - Doesn't update the item cost in Inventory or post an adjustment to General Ledger

Answer: C

Question: 92

A kit can be included on transactions in which of the following modules?

- A - Inventory
- B - Purchase Order Processing
- C - Invoicing
- D - Sales Order Processing

Answer: D

Question: 93

Item beginning quantities are entered in what window?

- A - Item Transaction Entry
- B - Purchase Order Entry
- C - Item Quantities Maintenance
- D - Stock Count Entry

Answer: A

Question: 94

Which of the following are requirements for linking an item on a purchase order to a Sales Order Processing document? Mark all that apply.

- A - The purchase order item cannot be fully committed to another SOP document already.
- B - The purchase order item must be the same as the item on the SOP document.
- C - The purchase order item must be on a standard purchase order, not a drop-ship purchase order.
- D - The purchase order item must have a shipment and invoice entered and posted against the purchase order.

Answer: A, B

Question: 95

The currency and quantity decimal places defined in Purchase Order Processing Setup are defaults for which of the following?

- A - Entering an inventoried item on a purchase order
- B - Entering a non-inventoried item on a purchase order
- C - Entering either an inventoried or non-inventoried item on a purchase order
- D - Entering a drop-ship item on a purchase order

Answer: B

Question: 96

Purchase Order Processing Setup allows you to define the item display option. Once in the Purchase Order Entry window, where can this default display option be changed?

- A - Item expansion button
- B - Extras, then Options on the menu bar
- C - Vendor expansion button
- D - Purchase Order Processing Setup

Answer: B

Question: 97

Before entering and posting an invoice in Purchase Order Processing, which of the following is required first?

- A - A purchase order must exist to receive the invoice against
- B - The purchase order must be printed.
- C - A shipment must be entered and posted to match the invoice against.
- D - Nothing is required. Just an invoice can be entered and posted.

Answer: C

Question: 98

You can enter Purchase Order Processing returns against which of the following?

- A - Drop-ship Purchase Orders
- B - Cancelled Purchase Orders
- C - On- Hold Purchase Orders
- D - Inventory receipts

Answer: D

Question: 99

It you choose Order To Master Site as the Auto PO Generator order method, what does this tell the system to do?

- A - The system will use a recommended order line for the item using the Site ID where the material is required
- B - It tells the system to consolidate all the items needed and distribute them to a main site
- C - It tells the system to distribute items to the Warehouse site
- D - All of the above are True

Answer: B

Question: 100

Which of the following processes moves a purchase order from a status of New to Released?

- A - Canceling the purchase order
- B - Deleting the purchase order
- C - Printing the purchase order
- D - Editing the purchase order

Answer: C

Question: 101

When entering items onto a purchase order, the item number that displays in the lookup can be

which of the following? Mark all that apply.

- A - Your customer's item number entered in Inventory
- B - Your company's item number entered in Inventory
- C - Your vendor's item number entered in Inventory
- D - The German translation of your company's item number if registered for Multicurrency

Answer: B, C

Question: 102

When activating Purchase Order Commitments in the PO Enhancements window, how many budget IDs can be used for each year to verify that the purchase is not over budget?

- A - 1
- B - 2
- C - 3
- D - 4

Answer: A

Question: 103

The Revision field tracks what number?

- A - The number of times a New purchase order is printed
- B - The number of item changes made to a Released purchase order
- C - The number of shipments received against a Received purchase order
- D - The number of item changes entered on a New purchase order

Answer: B

Question: 104

When printing a purchase order, you can choose to include the Reference Number. What is the Reference Number?

- A - The vendor item number
- B - The numbering scheme next to the items
- C - The requisition number
- D - The item number

Answer: D

Question: 105

What is the maximum number of purchase orders that can be received against, for the same vendor, when entering a shipment/invoice?

- A - It depends on what is entered in the setup

- B - 1
- C - 50
- D - Unlimited

Answer: D

Question: 106

Which of the following are landed cost choices for a calculation methods? Mark all that apply.

- A - Percent of Sale
- B - Percent of Extended Cost
- C - Flat Amount
- D - Flat Amount Per Unit

Answer: B, C, D

Question: 107

Based on the Purchase Order Processing Setup window, the site ID defaulting for the next item added to a purchase order could default from where? Mark all that apply.

- A - The Customer's Ship to Address
- B - The Item's Default Site ID
- C - The Previous Line Item's Site ID
- D - The Vendor's Bill to Address

Answer: B, C

Question: 108

When receiving against a drop-ship purchase order, which of the following receipt transactions can be entered?

- A - Shipment only
- B - Shipment/Invoice
- C - Invoice only
- D - Customer Shipment Verification

Answer: C

Question: 109

In the Receivings Transaction Entry window, when can the Auto-Rcv button be used to select a purchase order? Mark all that apply.

- A - Before a vendor ID is entered
- B - After a vendor ID is entered
- C - Only if a shipment is being entered
- D - Only if a shipment/invoice is being entered

Answer: A, B

Question: 110

Which of the following modules are updated by posting a shipment in Purchase Order Processing? Mark all that apply.

- A - General Ledger
- B - Inventory
- C - Payables Management
- D - Bank Reconciliation

Answer: A, B

Question: 111

The vendor would like a down payment of \$500 before processing our purchase order. What window can be used to enter the prepayment?

- A - Purch. Order Entry in Purchase Order Processing
- B - Receivings Trx Entry in Purchase Order Processing
- C - Enter/Match Invoices in Purchase Order Processing
- D - Edit Checks in Payables Management

Answer: D

Question: 112

During Purchase Order Commitments setup (as part of the PO Enhancements functionality), actual and budget numbers can be compared for what period of time? Mark all that apply.

- A - Weekly
- B - Period
- C - YTD
- D - Annual

Answer: B, C, D

Question: 113

After posting an invoice in Purchase Order Processing what modules can be potentially updated with this posted information? Mark all that apply.

- A - General Ledger
- B - Inventory
- C - Payables Management
- D - Bank Reconciliation

Answer: A, B, C

Question: 114

What windows allow you to print purchase orders? Mark all that apply.

- A - Purchase Order Processing Document Inquiry
- B - Purchase Order Entry
- C - Print Purchasing Documents
- D - Purchasing Batch Entry

Answer: B, C

Question: 115

In Purchase Order Approval (as part of the PO Enhancements functionality), users can be assigned a approval authority amount using which of the following? Mark all that apply.

- A - A set percentage of the year budget A set percentage of the year? budget
- B - A set dollar amount
- C - An Unlimited dollar amount
- D - The full amount of the year budget The full amount of the year? budget

Answer: B, C

Question: 116

From the Purchasing Trx palette, which option should be selected to enter a shipment in Purchase Order Processing?

- A - Purch. Order Entry
- B - Enter/Match Invoices
- C - Transaction Entry
- D - Receivings Trx Entry

Answer: D

Question: 117

A sales account can be assigned to both the item and customer. When entering an invoice in Sales Order Processing, which sales account defaults?

- A - The account defaults from the customer first, then the item.
- B - The account defaults from the item first, then the customer
- C - The account defaults from the customer or item based on the settings in Sales Order Processing Setup.
- D - The account defaults from Posting Accounts Setup if the sales account is found on both the item and customer

Answer: C

Question: 118

Revenue for Credit Card payments will be recognized when which of the following happens?

- A - The shipment is transferred to an invoice
- B - When the invoice is saved
- C - When the shipment is saved
- D - When the invoice is posted

Answer: D

Question: 119

Which of the following processes can be delayed by creating a Process Hold? Mark all that apply.

- A - Transferring
- B - Posting
- C - Allocating
- D - Printing

Answer: A, B, D

Question: 120

In which of the following situations can a purchase order be created in the Sales Transaction Entry window? Mark all that apply.

- A - An item on an order has a quantity to back order
- B - An item exists on a back order document
- C - An item is defined as a drop-ship item on an order
- D - An item hasn't been allocated yet on an order

Answer: A, B, C

Question: 121

What is the visual cue that a unique comment is attached to a document?

- A - The word entitled in the Comment ID field.
- B - A paper/pen icon appears to the left of the Comment ID field.
- C - There is no visual cue that a unique comment is attached to a document.
- D - The asterisk next to the Comment ID field

Answer: B

Question: 122

What are the characteristics of using prospects? Mark all that apply.

- A - A prospect can only be entered on a quote document.
- B - When a document that is using a prospect is transferred, the prospect must be setup as a customer.

C - All prospect information transfers to the customer maintenance window and can be saved with no additional added information.

D - The system automatically deletes the prospects card when they are transferred to customer status.

Answer: A, B

Question: 123

Allocation can occur on which of the following document types in Sales Order Processing? Mark all that apply.

A - Quote

B - Order

C - Invoice

D - Back Order

Answer: B, C

Question: 124

What setups are required in other modules prior to using Sales Order Processing? Mark all that apply.

A - Items in Inventory

B - Account Numbers in General Ledger

C - Setup in Purchase Order

D - Customers in Receivables Management

Answer: A, B, D

Question: 125

Where does the document date default from when you initially open the Sales Transaction entry window?

A - System date

B - User date

C - Posting date

D - The date is blank and must be entered the first time you enter the window

Answer: B

Question: 126

A customer orders 100 items, but we only have 80 available to sell. Which shortage option should be selected if the customer still wants all 100, but would like immediate delivery of the 80 currently in stock?

A - Sell Balance

B - Override Shortage

- C - Back Order Balance
- D - Allocate Available Components

Answer: C

Question: 127

Which of the following statements are true about deposits received on a Sales Order document?
Mark all that apply.

- A - Deposits can only be applied to quotes and orders.
- B - Deposits are posted to General Ledger as soon as the Sales Payment entry window is closed.
- C - Deposits can be entered on repeating orders.
- D.. Any deposit on a document must be removed before it can be deleted or voided.

Answer: B, D

Question: 128

What does a quantity in the “Quantity Ready to Fulfill” field signify’?

- A - The quantity allocated.
- B - The on hand quantity.
- C - The available quantity.
- D - The available to promise quantity

Answer: A

Question: 129

Which of the following is a characteristic of an expired quote?

- A - The quote is automatically removed from the Sales Transaction Entry window.
- B - The system will issue a warning that the quote is expired, but can still be transferred to an order or invoice.
- C - The quote cannot be transferred to an order or invoice.
- D - The quote amount will be increased by a percentage defined in Sales Order Processing Setup.

Answer: C

Question: 130

Batch IDs are required on which of the following document types in Sales Transaction Entry?
Mark all that apply.

- A - Quote
- B - Order
- C - Invoice
- D - Back Order

Answer: A, B, D

Question: 131

An invoice can be transferred to which of the following document types?

- A - Order and Back Order
- B - Back Order
- C - Order
- D - Back Order and Return

Answer: B

Question: 132

Which of the following steps must be completed to create a repeating quote? Mark all that apply.

- A - Mark the quote as repeating in the document expansion button in Sales Transaction Entry.
- B - Mark the batch as repeating; then assign the batch to the quote transaction in Sales Transaction Entry.
- C - Enter a drop-ship item on the quote.
- D - Mark the option “Allow Repeating Document” in the Sales Quote Setup window.

Answer: A, D

Question: 133

When must an item on a Sales Order Processing order be fulfilled?

- A - Before the item is allocated
- B - After the item is allocated
- C - Only when the item is on an order
- D - Only when the item is on an invoice

Answer: B

Question: 134

Which of the following document types in Sales Transaction Entry can be posted? Mark all that apply.

- A - Quote
- B - Order
- C - Invoice
- D - Return

Answer: C, D

Question: 135

When creating order IDs in Sales Order Processing Setup, which of the following are allocation options? Mark all that apply.

- A - Disable Allocation
- B - None
- C - Document/Batch
- D - Line Item

Answer: B, C, D

Question: 136

100 items exist on a back order in Sales Transaction Entry. If we want to create a purchase order for the items from Sales Transaction Entry, which of the following transactions are valid? Mark all that apply.

- A - One purchase order for 50 items from Vendor ABC
- B - One purchase order for 100 items from Vendor ABC
- C - One purchase order for 200 items from Vendor ABC
- D - Two purchase orders, 50 items from Vendor ABC and 50 items from Vendor XYZ

Answer: B, C

Question: 137

An invoice was posted before it was printed and sent to the customer. What windows could be used to print the historical invoice?

- A - Sales Transaction Entry
- B - Sales Batches
- C - Print Sales Documents
- D - Sales Document Range Inquiry

Answer: C, D

Question: 138

Which button must you click in the Sales Transaction Entry window in order to use the tracking link functionality?

- A - Tracking button
- B - User-Defined button
- C - Options button
- D - Links button

Answer: B

Question: 139

What window is used to define what sales document type (quote, order, etc.) will default when

opening the Sales Transaction Entry window?

- A - Receivables Management Setup
- B - User Preferences
- C - Sales Order Processing Setup
- D - Customer Maintenance

Answer: B

Question: 140

A kit is entered on an invoice in Sales Order Processing. What is the fastest approach in changing one of the kit components on the invoice?

- A - Delete the invoice, change the kit component in the Item Maintenance window, reenter the kit
- B - Change the kit component in the Item Maintenance window and it will update the component on the invoice
- C - The component cannot be changed once it is added to an invoice
- D - Change the kit component directly on the invoice by opening the item expansion button

Answer: D

Question: 141

The Item Price List Options Maintenance window is used to define rounding and selling options for item prices. When will the rounding options be unavailable?

- A - If the selling option is set to only sell in Whole units
- B - If the price method is currency amount
- C - If the price method is % of List Price
- D - If the item currency is US Dollar

Answer: B

Question: 142

The distributions for Inventory transactions default from where?

- A - First from the item class, then from the item, finally from Posting Account Setup
- B - First from the item, then from Posting Account Setup
- C - First from the item, then from the item class, finally from Posting Account Setup
- D - First from the customer, then from the item, finally from Posting Account Setup

Answer: B

Question: 143

A template can be created to auto-generate which of the following?

- A - Item Numbers

- B - Lot Numbers
- C - Serial Numbers
- D - Stock Count Schedule

Answer: C

Question: 144

The ABC Analysis Wizard can be used to perform which of the following?

- A - Delete the items assigned an A code
- B - Delete the items assigned a C code with a zero quantity on hand
- C - Assign an ABC value to the items
- D - Copy the item price list from an A item to items with a B or C code

Answer: C

Question: 145

A bin number can be assigned to which of the following?

- A - Individual assigned site Ids
- B - The “All” site ID
- C - The site ID defined as the Primary Site
- D - Individual assigned and unassigned site Ids

Answer: A

Question: 146

Which items must use a Quantity Decimal place of zero? Mark all that apply.

- A - Items defined as Kits
- B - Items defined with an item type of Flat Fee
- C - Items that are used with Multicurrency
- D - Items that track lot numbers

Answer: A

Question: 147

Which of the following types of transactions can be entered in Inventory? Mark all that apply.

- A - Stock Count Variance
- B - Adjust Historical Cost
- C - Invoices
- D - Adjustments

Answer: A, D

Question: 148

Which of the following options must be selected in order to post an inventory batch to General Ledger? Mark all that apply.

- A - Post to General Ledger in Posting Setup for Inventory Series
- B - Post to General Ledger in Inventory Batch Entry
- C - Allow Transaction Posting in Posting Setup
- D - verify Number of Trx in Posting Setup

Answer: A, B

Question: 149

How is the Quantity Available calculated?

- A - Quantity on Hand - Quantity Sold
- B - Quantity on Hand + Quantity Allocated
- C - Quantity on Hand - Quantity Allocated
- D - Quantity on Hand - (Quantity Returned + Quantity In Use + Quantity In Service + Quantity Damaged)

Answer: C

Question: 150

When entering a transfer transaction, which characteristic of the default unit cost is true?

- A - Always defaults with the current cost or standard cost (dependent on valuation method) and cannot be changed
- B - Always defaults with current cost or standard cost (dependent on valuation method) and can be changed
- C - Never defaults. It must be entered by the user
- D - Never defaults. No cost is associated with the transfer transaction because the item isn't being sold.

Answer: A

Question: 151

How many user categories can be created in Inventory Control Setup?

- A - 2
- B - 4
- C - 6
- D - 8

Answer: C

Question: 152

What field stores the average cost of an item valued using the Average Perpetual method?

- A - List Price
- B - Average Cost
- C - Standard Cost
- D - Current Cost

Answer: D

Question: 153

When a stock count schedule is started, which of the following occurs? Mark all that apply.

- A - Users are prevented from entering any transactions that affect the items?quantity on hand
- B - A “snapshot” of the items?quantities is taken. Users can still enter and post transactions that affect items?quantity on hand
- C - The quantities counted can be entered in the Stock Count Entry window.
- D - A stock count form can be printed to aid in the stock count.

Answer: B, C, D

Question: 154

Which of the following are characteristics of a discontinued item? Mark all that apply.

- A - Can only be marked as discontinued when the quantity on hand is zero
- B - Can be deleted during the Inventory Year-end Close if the item has a zero quantity
- C - Can be marked as discontinued at anytime, even if quantities exist on hand
- D - Can only be changed to discontinued if the item has no transaction history

Answer: B, C

Question: 155

When can a stock count schedule be reused?

- A - If the stock count schedule is saved to a recurring batch
- B - If the Reuse Stock Count box is marked in the Stock Count Schedule or Stock Count Entry window
- C - A stock count schedule cannot be reused
- D - If the stock count interval days have been entered for all items on the stock count

Answer: B

Question: 156

In Inventory Control Setup, you can define the segment in the General Ledger account format that represents the inventory site. After defining and saving the segment, when can it be changed?

- A - Never
- B - Anytime
- C - While transferring items from one site to another
- D - When all the inventory items have a quantity of zero

Answer: A

Question: 157

The Change Decimal Places window will update the quantity or currency decimals on which of the following?

- A - U of M Schedule
- B - Item
- C - Price Group
- D - Inventory Control Setup window

Answer: B

Question: 158

How does an adjustment made to an item cost in the Inventory Adjust Costs window affect Inventory and General Ledger?

- A - Updates the item cost in Inventory and posts an adjustment to General Ledger
- B - Doesn't update the item cost in Inventory, but will post an adjustment to General Ledger
- C - Doesn't update the item cost in Inventory, but will post an adjustment to General Ledger
- D - Updates the item cost in Inventory, but won't post an adjustment to General Ledger
- E - Updates the item cost in Inventory, but won't post an adjustment to General Ledger
- F - Doesn't update the item cost in Inventory or post an adjustment to General Ledger
- G - Doesn't update the item cost in Inventory or post an adjustment to General Ledger
- H - Doesn't update the item cost in Inventory or post an adjustment to General Ledger

Answer: C

Question: 159

Once a stock count schedule has been started, what steps must be followed to stop the count?

- A - Choose the Stop Count button, then choose the Cancel button in the Stock Count Schedule window
- B - Delete the batch ID that contains the stock count schedule
- C - Choose the Clear Count button first in the Stock Count Entry window, then choose the Cancel Count button in the Stock Count Schedule window
- D - Choose the Clear Count button first in the Stock Count Entry window, then delete the batch ID that contains the stock count schedule

Answer: C

Question: 160

Which of the following fields are required when creating an item? Mark all that apply.

- A - U of M Schedule
- B - Item Description
- C - Price Group
- D - Default Accounts

Answer: A, B

Question: 161

Which of the following are benefits of item classes? Mark all that apply.

- A - Quickly change setup information of items included in the class
- B - Speed up entry of new items by assigning them to the class
- C - Use the item class as a range on reports
- D - Create and assign a price list to all items within the class

Answer: A, B, C

Question: 162

Items can be sold if quantities exist in which of the quantity types?

- A - In Service
- B - On Hand
- C - Returned
- D - Available

Answer: B

Question: 163

Which of the following are item types? Mark all that apply.

- A - Finished Good
- B - Kit
- C - Flat Fee
- D - Sales Inventory

Answer: B, C, D

Question: 164

What is the maximum number of purchase orders that can be received against, for the same vendor, when entering a shipment/invoice?

- A - It depends on what is entered in the setup
- B - 1

- C - 50
- D - Unlimited

Answer: D

Question: 165

When entering items onto a purchase order, the item number that displays in the lookup can be which of the following? Mark all that apply.

- A - Your customer's item number entered in Inventory
- B - Your company's item number entered in Inventory
- C - Your vendor's item number entered in Inventory
- D - The German translation of your company's item number if registered for Multicurrency

Answer: B, C

Question: 166

The currency and quantity decimal places defined in Purchase Order Processing Setup are defaults for which of the following?

- A - Entering an inventoried item on a purchase order
- B - Entering a non-inventoried item on a purchase order
- C - Entering either an inventoried or non-inventoried item on a purchase order
- D - Entering a drop-ship item on a purchase order

Answer: B

Question: 167

The vendor would like a down payment of \$500 before processing our purchase order. What window can be used to enter the prepayment?

- A - Purch. Order Entry in Purchase Order Processing
- B - Receivings Trx Entry in Purchase Order Processing
- C - Enter/Match Invoices in Purchase Order Processing
- D - Edit Checks in Payables Management

Answer: D

Question: 168

Which of the following are requirements for linking an item on a purchase order to a Sales Order Processing document? Mark all that apply.

- A - The purchase order item cannot be fully committed to another SOP document already.
- B - The purchase order item must be the same as the item on the SOP document.
- C - The purchase order item must be on a standard purchase order, not a drop-ship purchase order.

D - The purchase order item must have a shipment and invoice entered and posted against the purchase order.

Answer: A, B

Question: 169

Which of the following fields are required to have a value before posting a shipment in the Receivings Transaction Entry window? Mark all that apply.

- A - Receipt Number
- B - Vendor Document Number
- C - Vendor ID
- D - Date

Answer: A, C, D

Question: 170

What windows allow you to print purchase orders? Mark all that apply.

- A - Purchase Order Processing Document Inquiry
- B - Purchase Order Entry
- C - Print Purchasing Documents
- D - Purchasing Batch Entry

Answer: B, C

Question: 171

Purchase Order Processing Setup allows you to define the item display option. Once in the Purchase Order Entry window, where can this default display option be changed?

- A - Item expansion button
- B - Extras, then Options on the menu bar
- C - Vendor expansion button
- D - Purchase Order Processing Setup

Answer: B

Question: 172

Which of the following distributions default when entering a shipment in Purchase Order Processing?

- A - Inventory and Accrued Purchases
- B - Inventory and Accounts Payable
- C - Accrued Purchases and Accounts Payable
- D - Accrued Purchases and Purchase Price Variance

Answer: A

Question: 173

After posting an invoice in Purchase Order Processing what modules can be potentially updated with this posted information? Mark all that apply.

- A - General Ledger
- B - Inventory
- C - Payables Management
- D - Bank Reconciliation

Answer: A, B, C

Question: 174

In the Receivings Transaction Entry window, when can the Auto-Rcv button be used to select a purchase order? Mark all that apply.

- A - Before a vendor ID is entered
- B - After a vendor ID is entered
- C - Only if a shipment is being entered
- D - Only if a shipment/invoice is being entered

Answer: A, B

Question: 175

Which of the following are landed cost choices for a calculation methods? Mark all that apply.

- A - Percent of Sale
- B - Percent of Extended Cost
- C - Flat Amount
- D - Flat Amount Per Unit

Answer: B, C, D

Question: 176

Which of the following modules are updated by posting a shipment in Purchase Order Processing? Mark all that apply.

- A - General Ledger
- B - Inventory
- C - Payables Management
- D - Bank Reconciliation

Answer: A, B

Question: 177

When printing a purchase order, you can choose to include the Reference Number. What is the

Reference Number?

- A - The vendor item number
- B - The numbering scheme next to the items
- C - The requisition number
- D - The item number

Answer: D

Question: 178

Based on the Purchase Order Processing Setup window, the site ID defaulting for the next item added to a purchase order could default from where? Mark all that apply.

- A - The Customer's Ship to Address
- B - The Item's Default Site ID
- C - The Previous Line Item's Site ID
- D - The Vendor's Bill to Address

Answer: B, C

Question: 179

Which of the following processes moves a purchase order from a status of New to Released?

- A - Canceling the purchase order
- B - Deleting the purchase order
- C - Printing the purchase order
- D - Editing the purchase order

Answer: C

Question: 180

When receiving against a drop-ship purchase order, which of the following receipt transactions can be entered?

- A - Shipment only
- B - Shipment/Invoice
- C - Invoice only
- D - Customer Shipment Verification

Answer: C

Question: 181

What are the types of purchase orders that can be entered in Purchase Order Entry? Mark all that apply.

- A - Hold

- B - Standard
- C - Drop-Ship
- D - Requisition

Answer: B, C

Question: 182

From the Purchasing Trx palette, which option should be selected to enter a shipment in Purchase Order Processing?

- A - Purch. Order Entry
- B - Enter/Match Invoices
- C - Transaction Entry
- D - Receivings Trx Entry

Answer: D

Question: 183

An incorrect customer was entered on a drop-ship purchase order. Where can the customer be changed in the Purchase Order Entry window?

- A - Item expansion button
- B - PO Number expansion button
- C - Vendor expansion button
- D - Item Quantity Status button

Answer: C

Question: 184

You can enter Purchase Order Processing returns against which of the following?

- A - Drop-ship Purchase Orders
- B - Cancelled Purchase Orders
- C - On- Hold Purchase Orders
- D - Inventory receipts

Answer: D

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If you choose Order To Master Site as the Auto PO Generator order method, what does this tell the system to do?

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- C - It tells the system to distribute items to the Warehouse site

D - All of the above are True

Answer: B

Question: 186

In order to purchase an item from a vendor, the item must have which of the following defined?

- A - Vendor Item Number
- B - Default site ID
- C - Default inventory account
- D - Vendor Quantity Requisitioned

Answer: A

Question: 187

Allocation can occur on which of the following document types in Sales Order Processing? Mark all that apply.

- A - Quote
- B - Order
- C - Invoice
- D - Back Order

Answer: B, C

Question: 188

For this sale only, the customer would like the goods shipped to a “one time only” address. If the address hasn’t been created on the customer, what is the most efficient way to change the “Ship To” address for this document only?

- A - With the document open in Sales Transaction entry, open the customer expansion button, zoom back to the customer’s master “Ship To” address and change the address.
- B - With the document open in Sales Transaction entry, open the customer expansion button and select another existing address ID on the “Ship To” field.
- C - With the document open in Sales Transaction entry, change the default site ID.
- D - With the document open in Sales Transaction entry, open the customer’s expansion button and change the address under the “Ship To” address expansion button.

Answer: D

Question: 189

An invoice can be transferred to which of the following document types?

- A - Order and Back Order
- B - Back Order
- C - Order

D - Back Order and Return

Answer: B

Question: 190

The Ship To address was changed on an invoice by clicking on the expansion box on the address in the Sales Customer Detail Entry window. Where will this change take effect?

- A - The new address will only be saved in the Customer Maintenance window.
- B - The new address will be saved in the Customer Maintenance window, on this invoice, and all invoices entered from this point forward.
- C - The new address will only be saved on this invoice.
- D - The new address will be saved on this invoice, and all invoices entered from this point forward.

Answer: C

Question: 191

Which of the following document types in Sales Transaction Entry can be posted? Mark all that apply.

- A - Quote
- B - Order
- C - Invoice
- D - Return

Answer: C, D

Question: 192

When committing to an existing purchase order to a Sales Order record, how is the linking done?

- A - On a per document basis
- B - On a per item basis
- C - Can link either per document or per item basis
- D - On a per customer basis

Answer: B

Question: 193

Which of the following statements are true about deposits received on a Sales Order document? Mark all that apply.

- A - Deposits can only be applied to quotes and orders.
- B - Deposits are posted to General Ledger as soon as the Sales Payment entry window is closed.
- C - Deposits can be entered on repeating orders.
- D - Any deposit on a document must be removed before it can be deleted or voided.

Answer: B, D

Question: 194

The next document number for an invoice entered in Sales Transaction Entry can default from which of the following windows? Mark all that apply.

- A - Sales Invoice Setup
- B - Sales Document Numbers Setup
- C - Posting Setup
- D - Receivables Setup Options

Answer: A, B

Question: 195

An invoice was posted before it was printed and sent to the customer. What windows could be used to print the historical invoice?

- A - Sales Transaction Entry
- B - Sales Batches
- C - Print Sales Documents
- D - Sales Document Range Inquiry

Answer: C, D

Question: 196

Which of the following steps must be completed to create a repeating quote? Mark all that apply.

- A - Mark the quote as repeating in the document expansion button in Sales Transaction Entry.
- B - Mark the batch as repeating; then assign the batch to the quote transaction in Sales Transaction Entry.
- C - Enter a drop-ship item on the quote.
- D - Mark the option "Allow Repeating Document" in the Sales Quote Setup window.

Answer: A, D

Question: 197

When must an item on a Sales Order Processing order be fulfilled?

- A - Before the item is allocated
- B - After the item is allocated
- C - Only when the item is on an order
- D - Only when the item is on an invoice

Answer: B

Question: 198

100 items exist on a back order in Sales Transaction Entry. If we want to create a purchase order for the items from Sales Transaction Entry, which of the following transactions are valid? Mark all that apply.

- A - One purchase order for 50 items from Vendor ABC
- B - One purchase order for 100 items from Vendor ABC
- C - One purchase order for 200 items from Vendor ABC
- D - Two purchase orders, 50 items from Vendor ABC and 50 items from Vendor XYZ

Answer: B, C

Question: 199

Which of the following is a characteristic of an expired quote?

- A - The quote is automatically removed from the Sales Transaction Entry window.
- B - The system will issue a warning that the quote is expired, but can still be transferred to an order or invoice.
- C - The quote cannot be transferred to an order or invoice.
- D - The quote amount will be increased by a percentage defined in Sales Order Processing Setup.

Answer: C

Question: 200

What window is used to define what sales document type (quote, order, etc.) will default when opening the Sales Transaction Entry window?

- A - Receivables Management Setup
- B - User Preferences
- C - Sales Order Processing Setup
- D - Customer Maintenance

Answer: B

Question: 201

Posting a transaction in the Sales Order Processing module can potentially update which of the following modules? Mark all that apply.

- A - Bank Reconciliation
- B - Payables Management
- C - Fixed Assets
- D - Inventory

Answer: A, D

Question: 202

In which of the following situations can a purchase order be created in the Sales Transaction Entry window? Mark all that apply.

- A - An item on an order has a quantity to back order
- B - An item exists on a back order document
- C - An item is defined as a drop-ship item on an order
- D - An item hasn't been allocated yet on an order

Answer: A, B, C

Question: 203

A kit is entered on an invoice in Sales Order Processing. What is the fastest approach in changing one of the kit components on the invoice?

- A - Delete the invoice, change the kit component in the Item Maintenance window. reenter the kit
- B - Change the kit component in the Item Maintenance window and it will update the component on the invoice
- C - The component cannot be changed once it is added to an invoice
- D - Change the kit component directly on the invoice by opening the item expansion button

Answer: D

Question: 204

Batch IDs are required on which of the following document types in Sales Transaction Entry? Mark all that apply.

- A - Quote
- B - Order
- C - Invoice
- D - Back Order

Answer: A, B, D

Question: 205

What option must be marked in order to see the options "Back Order Balance" and "Back Order All" in the Quantity Shortage popup window?

- A - In Sales Order Processing Setup mark "Allow Back Orders".
- B - In Inventory Setup mark "Allow Back Orders".
- C - In Purchase Order Processing Setup mark "Allow Back Orders".
- D - In Inventory Item Maintenance mark "Allow Back Orders".

Answer: D

Question: 206

A sales account can be assigned to both the item and customer. When entering an invoice in

Sales Order Processing, which sales account defaults?

- A - The account defaults from the customer first, then the item.
- B - The account defaults from the item first, then the customer
- C - The account defaults from the customer or item based on the settings in Sales Order Processing Setup.
- D - The account defaults from Posting Accounts Setup if the sales account is found on both the item and customer

Answer: C

Question: 207

In Sales Order Processing Setup, what is the minimum number of quote IDs that must be created to enter a quote transaction?

- A - 0
- B - 1
- C - 2
- D - 3

Answer: B

Question: 208

Which of the following can be marked as repeating in Sales Order Processing? Mark all that apply.

- A - Batch
- B - Quote
- C - Order
- D - Invoice

Answer: B, C

Question: 209

A item is entered on a quote with the following quantities: Qty Quoted: 10, Qty to Invoice: 0, Qty to Order 10. What is the result when transferring the quote to an invoice?

- A - An invoice is created for 10 items.
- B - An order is created for 10 items.
- C - The quote remains with 10 items.
- D - The quote remains with 0 items.

Answer: C

Question: 210

Which button must you click in the Sales Transaction Entry window in order to use the tracking

link functionality?

- A - Tracking button
- B - User-Defined button
- C - Options button
- D - Links button

Answer: B